

# City of Yuba City Collection Services Franchise RFP



# Council Decision Points: Recommended Change

#	Item	Current Language	Alternative/ Amendment	Recommended
1	Default Residential Cart Sizes	64 trash - 96 rec - 96 green	96 trash – 96 rec 96 green	Recommended: 96-96-96
2	Maximum Distance to Transfer Station before requiring “comparable benefit”	Maximum of 5 miles	Maximum of 10 or 11 miles	Recommended: Revised Language: “If the proposed Transfer Station facility is located outside of a <del>five</del> <u>twelve</u> -mile radius of the City, Proposer shall propose an alternative approach to a “free dump program” that provides a similar benefit to SFD Customers without requiring residents to transport the load outside of the <del>five</del> <u>twelve</u> -mile radius of the service area.”
3	Displaced employee process/AB 1669	Proposers may offer plan for hiring displaced workers	Proposers to be given 10% preference for retaining workers	Recommended: Revised Language: “ <del>Contractor may</del> <u>Proposer shall declare its intent to offer or not a plan to offer employment to eligible employees of the current contractor according to the terms described in AB 1669 Section 1072 (Provided as Attachment 10 of this RFP). Information regarding the number of employees who are performing services under the service contract and the wage rates, benefits, and job classifications of those employees will be provided to bone fide proposers at least 30 days before proposals are due. Proposers offering employment will be awarded a 10% preference in the evaluation process.</u> ”

# Council Decision Points: Recommended Change

#	Item	Current Language	Alternative/ Amendment	Recommended
4	City Sponsored Events	Hauler responsible for service	Require hauler to provide can/bottle recycle boxes with signage	<p><b>Recommended.</b> Language requiring the provision of “event boxes” with can/bottle openings and with signage to be included. Revised Language:</p> <p>“Contractor will provide <a href="#">event boxes with lids featuring designated opening(s) for bottles and cans</a>, wheeled carts, bins, and/or roll-off boxes to collect solid waste and recyclable materials at “no charge” for City-sponsored events that are open to the public and that do not require paid admission or the purchase of a ticket. <a href="#">Signage indicating “Recycling” will be clearly visible on the designated container.</a> Contractor will assist the venue and event organizers with developing recycling plans and reporting data. When requested by event organizers, solid waste and recycling collection service will be provided for each venue or event. This may include providing numerous carts to distribute throughout the event for use by patrons. Carts to be made available include <a href="#">standard cardboard event boxes with lids (18x18x34 or comparable)</a>, 64 and 96-gallon carts. Bins will be made available in sizes including 2, 3, 4, and 6 cubic yards. Debris box service will be made available in container sizes including 10, 20, 30 and 40 cubic yards. Collection frequency will be provided as required by the event organizer.”</p>
5	Process Timeline	Timeline as described at 11/7 council meeting	Timeline as revised at 11/7 council meeting	<p><b>Recommended:</b> Use the revised timeline, with minor adjustments within the revised timeframe, as shown in separate table below.</p>

# Process Timeline

<b>Milestones</b>	<b>Original Timeline</b>	<b>Timeline: 11/7 Council Meeting</b>	<b>Recommended Timeline</b>
<b>City releases RFP</b>	<b>November 10</b>	<b>November 29</b>	<b>November 28</b>
<b>R.S.V.P deadline for pre-proposal meeting</b>	<b>November 20</b>	<b>December 7</b>	<b>December 7</b>
<b>Mandatory pre-proposal meeting</b>	<b>November 21</b>	<b>December 14</b>	<b>December 12</b>
<b>Deadline to submit questions</b>	<b>November 30</b>	<b>January 5</b>	<b>December 19</b>
<b>Response to written questions and RFP addendum if necessary</b>	<b>December 7</b>	<b>January 15</b>	<b>January 5</b>
<b>Proposals due</b>	<b>December 19</b>	<b>February 6</b>	<b>January 26</b>
<b>Requests for clarifications from proposers</b>	<b>January 12</b>	<b>February 27</b>	<b>February 9</b>
<b>Evaluation results reported to City Council/Direction to Negotiate</b>	<b>February 6</b>	<b>March 6</b>	<b>March 6</b>
<b>Start of New Contract</b>	<b>October 1</b>	<b>October 1</b>	<b>October 1</b>

# Council Decision Points: Council Preference

#	Item	Current Language	Alternative/ Amendment	Council Preference
6	Residential Bulky Item Collection	4 call-in pick-ups of up to 4 items per household per year	2 call-in pick-ups of up to 4 items per household per year. One annual clean-up day.	<b>Council Preference</b> (No impact on rates anticipated)
7	Multi-Family Dwelling	Recycling and Green Waste offered to all MFD customers	All MFD customers required to have Recycling and Green Waste or demonstrate existing program (i.e. landscaper takes green waste)	<b>Council Preference:</b> (May require updating Municipal Code; may result in higher costs for MFD customers)

# Council Decision Points: No Change Recommended

#	Item	Current Language	Alternative/ Amendment	No Change Recommended
A	In-City Transfer Station plan requirement	Proposer may offer their best plan for transfer, processing and disposal	Requiring in-City Transfer Station	<b>No Change Recommended:</b> City may give preference for plan including In-City Transfer Station; however, to require this would limit ability to secure competitive bids. Requirement to build and/or Design/Build/Operate before transferring ownership to City could be addressed in a separate process after securing a collection contract.
B	Rate stability	Proposer to secure best rate possible in order to offer most competitive proposal.	Require proposer to maintain gate rates comparable to RWMA	<b>No Change Recommended:</b> This agreement does not feature a cost-plus rate adjustment methodology. This allows proposers to offer their best rates based upon their unique assets and abilities.

# Council Decision Points: No Change Recommended

#	Item	Current Language	Alternative/ Amendment	No Change Recommended
<b>C</b>	Low Income Senior Citizen Rates	Currently included as a requirement in agreement; industry-standard approach	Adding separate “Low Income” Rates	<b>No Change Recommended:</b> Requiring discounted rate for all low- income residents would likely result in higher rates for all residents.
<b>D</b>	State Law Compliance	Language currently in draft Agreement	Add language to RFP	<b>No Change Recommended:</b> All laws are clearly defined and hauler responsibilities are described in the draft Agreement, which is an attachment to the RFP. The agreement is the appropriate document for providing this information.

# Council Decision Points: No Change Recommended

#	Item	Current Language	Alternative/ Amendment	No Change Recommended
E	Commercial Carts	First additional recycling/green waste cart at no additional charge	All additional carts, including recycling and green waste, at additional charge	<p><b>No Change Recommended (Optional Enhancement):</b></p> <p>This optional cart can be requested by residents who are prolific recyclers. If additional cart is not used or is contaminated with trash, hauler has the option of removing the cart. There is no downside of providing this option, and the upside is ensuring excess diversion is not placed in trash cart due to lack of space in recycling/green waste cart</p>
F	Low Income Senior Citizen Rates	Currently included as a requirement in agreement; industry-standard approach	Adding separate "Low Income" Rates	<p><b>No Change Recommended:</b></p> <p>Requiring discounted rate for all low- income residents would likely result in higher rates for all residents.</p>



# Council Decision Points: No Change Recommended

#	Item	Current Language	Alternative/ Amendment	No Change Recommended
G	Disposal Rate Adjustment methodology	CPI for proposer owned/ operated facilities; pass through of gate rate increases for public facilities	Allow all proposers to pass through gate rate increases	<p><b>No Change Recommended (Negotiation Process):</b> This methodology is used to secure the best possible rates for the ratepayer. It incentivizes all proposers to minimize costs and maximize the value offered in their proposal.</p> <p><b>Owner/Operator CPI rationale:</b></p> <ul style="list-style-type: none"> <li>• A CPI-based rate adjustment is a mechanism to ensure that the hauling company is not permitted to indiscriminately raise the gate rate of their owned/operated facility and pass that additional cost on to ratepayers as an additional source of revenue.</li> <li>• If there is an increase in the host fee imposed by the jurisdiction in which that landfill is located, and it is outside of what is deemed customary, the hauler/landfill owner/operator would have cause to request an extraordinary rate increase</li> <li>• <u>Bottom line:</u> It is a conflict of interest for a proposer to be able to both reduce their internal gate rate in order to offer the lowest proposed rate, and then have the ability to raise that gate rate during the term of the contract and pass 100% of that increase on to the ratepayer without restriction.</li> </ul> <p><b>Public facility pass-through rationale:</b></p> <ul style="list-style-type: none"> <li>• If a proposer is selected that does not own/operate the proposed facilities, they would be able to pass through increases in gate fees because those increases would be outside of their control. The hauler achieves no financial benefit, as any increase is a straight pass-through from ratepayer to public facility.</li> </ul> <p>The purpose of this rate adjustment methodology is to protect the City from artificially low proposed rates that are later raised in a manner that negates any cost savings achieved through the competitive process.</p>

# Council Decision Points: No Change Recommended

#	Item	Current Language	Alternative/ Amendment	No Change Recommended
H	Sharps	Proposer to offer mail-back program	Proposer to also offer pick-up program	<b>No Change Recommended (Optional Enhancement):</b> Allow proposers to offer their best solution for Sharps.
I	Lightbulbs/ Batteries	Included in HHW program	Proposer to offer separate program	<b>No Change Recommended (Optional Enhancement):</b> Proposers may offer this service as an enhancement.

# Council Decision Points: No Change Recommended

#	Item	Current Language	Alternative/ Amendment	No Change Recommended
J	Residential Green Waste	Standard weekly service	Seasonal program and compostable bags	<b>No Change Recommended (Optional Enhancement):</b> Proposers has ability to design optimal program and may offer this service as an enhancement.
K	Carts	All proposers must provide response including new carts	Proposers allowed to propose with well-maintained used carts	<b>No Change Recommended (Alternative Proposal):</b> The appropriate place for proposing the use of well-maintained used carts or a modified roll-out of new carts is in an alternative proposal.

# Council Decision Points: No Change Recommended

#	Item	Current Language	Alternative/ Amendment	No Change Recommended
L	Trucks	All proposers must provide response including new trucks	Proposers allowed to propose with well-maintained used trucks; alternative CNG proposal allowed	<p><b>No Change Recommended (Alternative Proposal):</b></p> <p>The appropriate place for proposing the use of well-maintained used trucks, a modified roll-out of new trucks and/or conversion to CNG trucks is in an alternative proposal.</p>
M	Residential Recycling	Weekly services	Every Other Week services	<p><b>No Change Recommended (Alternative Proposal):</b></p> <p>Weekly service is the industry standard; CalRecycle is working with cities that currently have EOW recycling to move toward weekly services. However, any proposer could provide this option in an alternative proposal.</p>

# Council Decision Points: No Change Recommended

#	Item	Current Language	Alternative/ Amendment	No Change Recommended
N	Billing	Industry-Standard Billing	Line Item billing including all fees and surcharges	<b>No Change Recommended (Negotiation Process):</b> This can be addressed during the negotiation process.
O	Billing Rental Properties	The party paying the bill is the party contacted	If bill-payer is tenant, hauler must notify the owner of any non-payment issues	<b>No Change Recommended (Negotiation Process):</b> This can be addressed during the negotiation process.

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